

# **Surge365 Business Associate Compensation Plan**

Congratulations on your decision to become a Surge365 Business Associate (SBA). Our compensation plan is unequaled in the industry. It is our goal to help you achieve success and make the dream of financial freedom a reality.

#### **Getting Started**

As an SBA, you will 1) be selling The Ultimate Travel Solution. Which includes the products: Vortex / Vortex Membership / Vortex Platinum

As an SBA, you will 2) build a team of SBAs using a team-building approach to earn commissions and bonuses by selling The Ultimate Travel Solution: Vortex / Vortex Membership / Vortex Platinum

You will receive an online Back Office with all of the tools, reports, and communications you need to manage a successful and exciting anywhere-based business. Plus, you will receive the state-of-the-art Surge365 Mobile App so you can work your SBA business on the go AND you will receive the Taxbot app, which is the ultimate mileage and expense tracker!

Products: As an SBA you have access to sell the following products:

### Vortex (Includes Vortex Risk-Free Guarantee) -

Initial Fee: \$199 License Fee + tax where applicable | \$63.54 Monthly Subscription Fee Thereafter + tax where applicable Includes the exclusive online Vortex travel site where Vortex owners can earn Cash Rewards online 24/7/365! Invite your family, friends, co-workers, and acquaintances to your free Vortex travel site and help them save money. Vortex customers who book travel save money 85%-90% of the time! Vortex Risk-Free Guarantee is available to residents located in the US and Canada.

#### Vortex Membership -

Initial Fee: \$299 License Fee + tax where applicable | \$63.54 Monthly Subscription Fee Thereafter + tax where applicable Includes exclusive access to a members-only insider pricing platform offering exclusive weekly specials and a 150% price guarantee. You also get the Vacation Vault™, where every trip taken by owners earns Reward Credits added to the Vacation Vault. Reward Credits may be redeemed for free vacations. Customer support for your travel membership needs is available 7 days a week from 9am − 5pm ET.

### Vortex Platinum (Includes Vortex Risk-Free Guarantee) -

Initial Fee: \$499 License Fee + tax where applicable | \$63.54 Monthly Subscription Fee Thereafter + tax where applicable Includes the exclusive online Vortex travel site, online Cash Rewards, and Reward Credits for travel booked on Vortex Platinum owner's website. Plus exclusive access to a members-only insider pricing platform offering exclusive weekly specials and a 150% price guarantee. Vortex Platinum owners get the Vacation Vault™, where trips taken by owners and their customers earns Reward Credits added to the Vacation Vault. Reward Credits may be redeemed for free vacations. Customer support for your travel membership needs is available 7 days a week from 9am − 5pm ET. Also includes access to a full service travel agency that allows Vortex Platinum owners to follow the career path of a Travel Agent. This program is only available to residents located in the US and Canada.

### Surge365 SBA

As a newly enrolled SBA, you will earn the following Direct Sale commissions when you personally make a sale:

Vortex - \$15 Vortex Membership - \$15 Vortex Platinum - \$30

#### Team Builder Level

To qualify at the Team Builder level, you and your team of SBAs must accumulate a total of fourteen (14) points. Six (6) of the fourteen (14) points must come from personal sales. There is no time limit to qualify at this level. A Vortex sale counts as one (1) point. A Vortex Membership sale counts as one (1) point. A Vortex Platinum sale counts as two (2) points.



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### Team Builder Level – 30-Day Fast Start

You can become a Team Builder when you personally accumulate six (6) total points in your first 30 days as an SBA. A Vortex sale counts as one (1) point. A Vortex Membership sale counts as one (1) point. A Vortex Platinum sale counts as two (2) points.

IMPORTANT NOTE: The three (3) personal Vortex, Vortex Membership, and Vortex Platinum sales qualify you to Override (QTO). Being QTO is a requirement for earning commissions at all compensation levels, Bonuses, and the 100% Match (see Qualified to Override – QTO below). As long as you remain QTO, Team Builders earn \$20 for every Vortex Platinum sale made within their Team Builder Group (additional \$10 on Vortex Membership sales and an additional \$5 on Vortex sales). This includes all of your personal sales, as well as any sales made by the SBAs in your group who have not yet become Team Builders.

#### **Team Builder Bonuses**

Additionally, there are Team Builder Bonuses available as you continue to grow and build your Team Builder Group. Every Vortex, Vortex Membership, or Vortex Platinum sale made by you and/or SBAs in your Team Builder Group who have not yet reached the Team Builder level will generate points toward the \$1,000 Bonus. The \$1,000 Bonus is paid after every fourteen (14) points. Vortex and Vortex Membership sales count as one (1) point towards the bonus and Vortex Platinum sales count as two (2) points.

#### \$150 Fast Start Bonus

You will receive a \$150 Fast Start Bonus when you personally make a total of three (3) sales of any product (\$199, \$299, or \$499) in your first 8 days as an SBA. Sales may count toward both the \$150 FSB and \$1,000 FSB. Sales cannot count toward \$1K Team Builder Bonus if counted toward either of the Fast Start Bonuses.

#### \$1,000 Fast Start Bonus

You will receive a \$1,000 Fast Start Bonus when you personally make a total of fourteen (14) points in sales in your first 30 days as an SBA. A Vortex sale counts as one (1) point. A Vortex Membership sale counts as one (1) point. A Vortex Platinum sale counts as two (2) points. Your next sale will start your count toward the \$1,000 Team builder Bonus.

#### **Regional Team Builder Level**

The next level of leadership is the Regional Team Builder Group. You achieve the position of Regional Team Builder by earning five (5) \$1,000 Team Builder Bonuses (or 70 total Team Builder points). You then start your Regional Team Builder Group with your next personally enrolled SBA. As long as you remain QTO, the earnings at this level increase significantly. Regional Builders earn an additional \$20 on personal and team Vortex Platinum sales made in their Regional Team Builder group (additional \$10 on Vortex Membership sales and an additional \$5 on Vortex sales). You will also earn \$20 on Vortex Platinum sales made by SBAs who report to a Team Builder within your Regional Team Group (\$10 on Vortex Membership sales and \$5 on Vortex sales).

Regional Team Builder Bonuses

The \$1,000 Bonus increases up to \$100 and the \$10,000 Bonus increases up to \$2,000! The \$1K and \$10K Bonus overrides at the Regional Builder level are paid according to the Regional Builder of the sales making up the Bonus.

\$10,000 Bonus

Each time your Team Builder Group grows by 100 active sales, you will earn a \$10,000 Bonus. Active sales include Vortex, Vortex Membership, and Vortex Platinum owners who are paying their monthly subscription fee or are qualified for 3 & Free. To qualify for this bonus you must have 100 active sales in your Team Builder Group at the end of any given month.

This month is considered your "Qualifying Month" You must have 100 active sales on the last day of the following. This month is considered your "Qualifying Month." You must have 100 active sales on the last day of the following month, which is your "Maintain Month." Your bonus will then be paid on the 11th day of the next month, your "Award Month." All sale types count as one credit toward the \$10,000 Bonus.

Example: A Team Builder achieves 100 sales in their Team Builder Group on March 31st and is qualified for the bonus. They must have 100 active sales on April 30th at 11:59 PM CT in order receive the \$10,000 bonus on May 11th.



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### National Team Builder Level

The next level of leadership is the National Team Builder Group. You achieve the position of National Team Builder by earning fifteen (15) \$1,000 Team Builder Bonuses (or 210 total Team Builder points). You can also achieve the position of National Team Builder by having a total of 167 balanced credits towards the Marketing Director position. As with the Team Builder and Regional Builder levels, as long as you remain QTO, you are qualified to receive additional compensation. National Team Builders earn an additional \$20 on Vortex Platinum sales, \$10 for Vortex Membership sales, and \$5 on Vortex sales made within their National Builder Group. The \$1,000 Bonus increases another \$100 (\$1,200 total) and the override on the \$10,000 Bonus goes up another \$2,000! The \$1K and \$10K Bonus overrides at the National Builder level are paid according to the National Builder of the sales making up the \$10,000 Bonus.

### Quick Reference Charts For New Membership Sales For Each Builder Level Vortex

Sale Type	SBA	Team	Regional	National	Marketing
Sale Type		Builder	Team Builder	Team Builder	Director
Personal Sale	\$15	\$20	\$25	\$30	\$35
Sales by your SBAs who are NOT Team Builders	-	\$5	\$10	\$15	\$20
Sales by your Team Builders who are NOT			\$5	\$10	\$15
Regional Team Builders	-	-	<b>့</b> သ	\$10	\$10
Sales in your National Builder Group	-	-	-	\$5	\$10
Sales in your Directorship	-	-	-	-	\$5

#### **Vortex Membership**

Sale Type	SBA	Team Builder	Regional Team Builder	National Team Builder	Marketing Director
Personal Sale	\$15	\$25	\$35	\$45	\$55
Sales by your SBAs who are NOT Team Builders	-	\$10	\$20	\$30	\$40
Sales by your Team Builders who are NOT Regional Team Builders	-	-	\$10	\$20	\$30
Sales in your National Builder Group	-	-	-	\$10	\$20
Sales in your Directorship	-	-	-	-	\$10

#### **Vortex Platinum**

Sale Type	SBA	Team Builder	Regional Team Builder	National Team Builder	Marketing Director
Personal Sale	\$30	\$50	\$70	\$90	\$110
Sales by your SBAs who are NOT Team Builders	-	\$20	\$40	\$60	\$80
Sales by your Team Builders who are NOT Regional Team Builders	-	-	\$20	\$40	\$60
Sales in your National Builder Group	-	-	-	\$20	\$40
Sales in your Directorship	-	-	-	-	\$20



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#### **Qualified to Override**

SBAs are considered QTO when they have personally sold at least three (3) Vortex, Vortex Membership, or Vortex Platinum Ownerships. They remain QTO as long as any three (3) of these personally sold Ownership sales are active. You must be QTO to earn Team Builder Commissions, Bonuses and the 100% Match.

#### The 100% Match

As long as an SBA is QTO, they will earn a 100% match on the Team Builder Commissions earned by all of their personally sponsored SBAs. For example, if one of your personally sponsored Team Builder SBAs earns \$20, you earn \$20! Additionally, the 100% Match also applies to the \$2.00 Team Builder residual paid on the monthly subscription fee. (Please note: There will not be a match paid on any Bonuses, the 100% Match, or others where noted.)

#### **Team Builder Generations and Commissions**

A Team Builder Generation will start when one of your Team Builder SBAs qualifies for and starts their own Team Builder Group by sponsoring a new SBA. Their Team Builder Group is considered 1st Generation to you. When a 1st Generation SBA starts their Team Builder Group, that Group is 2nd Generation to you. This continues for six (6) Generations.

Initial fee commissions on Team Builder Generation 1 through Generation 6 are as follows:

Vortex - \$2.50 | Vortex Membership - \$5.00 | Vortex Platinum - \$10.00

### **Director Generations and Commissions**

A Director Generation will start when one of your SBAs becomes a new Marketing Director. That new Marketing Director is considered 1st Generation to you. When a 1st Generation Director produces a new Marketing Director, that Marketing Director is 2nd Generation to you. This continues for three (3) Generations.

Initial fee commissions on Director Generation 1 through Generation 3 are as follows:

Vortex - \$2.50 | Vortex Membership - \$5.00 | Vortex Platinum - \$10.00

#### The Power of Residual Commissions

Residual commissions are paid on active subscriptions each month. You can earn up to \$6.00 per active subscription! The following chart shows the residual commission based on where the subscription was sold in your team. As your team grows and changes, your monthly residual commission will reflect those changes.

#### **Residual Commission Levels**

Vortex						
Team Builder/Generations 1-6	\$2.00					
Regional Builder	\$2.00					
National Builder	\$2.00					
Vortex Membership						
Team Builder/Generations 1-6	\$2.00					
Regional Builder	\$2.00					
National Builder	\$2.00					
Vortex Platinum						
Team Builder/Generations 1-6	\$2.00					
Regional Builder	\$2.00					
National Builder	\$2.00					



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Example: You have achieved the National Team Builder level and have 500 subscription sales from your team. You will earn \$2 for each active Vortex Platinum or \$1,000. Some of those 500 will also be in your Regional Team Builder Group, others may be in your Team Builder Group, and some of those Team Builders may have started their own Team Builder groups which are Generation Levels for you. You will also receive a \$2 commission for each of them.

To continue the example, let's say 300 of those 500 are in your Team Builder Group or 300 x \$2 = \$600. And let's say 45 of those 500 are Generation 1 or 45 x \$2 = \$90, and 15 of those 500 are Generation 2 or 15 x \$2 = \$30. Finally, let's say 125 of those 500 are in your Regional Team Builder Group or 125 x \$2 = \$250. Your Residual Commissions check for the month would be \$1,970! This is in addition to your Sales Commissions, Bonuses and the 100% Match!

#### **Commission Cycles**

The weekly commission cycle runs Friday through Thursday with commissions being paid the following Friday. Monthly commissions (residuals) are paid on the 11th of each month for the prior month's activity. \$10,000 Bonuses are paid on the monthly residual check following the "Maintain" month (see \$10,000 Bonus section above for full details).

### Go Full-Time with our Director Program

Our Director program offers many executive perks, including a monthly Director paycheck (in addition to your regular weekly and monthly earnings), the opportunity for a company paid car, a Presidential Rolex, and the ultimate achievement award – the Million Dollar Bonus!

Director monthly income starts when you reach 250 active Ownership sales in your organization with no more than one-third coming from any one leg (a leg is a personally sponsored SBA and their team). Further details are provided as you approach these achievements and can also be found in the Company Presentation available in the Surge365 Back Office.

Director Position	Active Owners	Max per One Leg	Bonus *	Car Program	Bonuses / Extras
Level 1 Marketing Director	250	84	\$12,000		Marketing Director Blazer
Level 2 Marketing Director	500	167	\$24,000	Dodge Charger or Challenger **	
Level 3 Marketing Director	2,000	667	\$48,000	BMW 428i, Mercedes CLA 45 AMG, Jaguar XF / Own after 2 years	
Level 4 Marketing Director	5,000	1,667	\$96,000	Continued use of car from Level 3	Choice of Presidential Rolex or Dream Vacation
Level 5 Marketing Director	10,000	3,334	\$144,000	Bentley 2 or 4 door, Ferrari Portofino, Lamborghini Huracán / Own after 2 years	Choice of car or a charitable donation to approved 501c3
Level 6 Marketing Director	25,000	8,334	\$144,000	Continued use of car from Level 5	\$1 Million Bonus
Level 7 Marketing Director	50,000	16,667	\$144,000	Continued use of car from Level 5	Vacation Home, Yacht, or Motor Coach
Level 8 Marketing Director	100,000	33,334	\$1,200,000	Continued use of car from Level 5	Guaranteed for 10 years

<sup>\*</sup> Yearly bonus paid monthly over 12 months.

<sup>\*\*</sup> Car must be turned in to Surge365 in order to receive the car at Level 3 Marketing Director.



# **Surge365 \$500 Guarantee Program Details**

Follow the steps below and when you complete Step 3, Surge365 guarantees you will earn \$500 every month as long as your team grows by at least 1 Member.

#### Step 1 – Become Qualified to Override

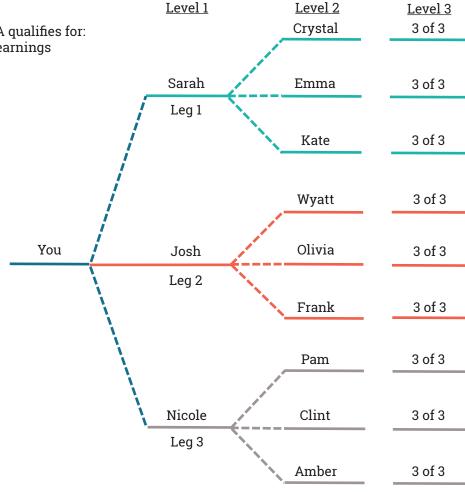
- Personally enroll 3 people at any membership level
- While not required for program participation, accomplish this in 8 days and you will o Qualify for a \$150 Fast Start Bonus

### Step 2 – Help 3 personally enrolled Members qualify for 3 & Free

- There will be a total of 9 Members on this level
  - o Each of the 3 personally enrolled Members must have
  - o 3 personally enrolled Members (9 total)
- There will be a total of 12 Members through level 2
  - o 3 on your 1st level
  - o 9 on your 2nd level

### Step 3 - Help those 9 Members on the 2nd level qualify for 3 & Free

- There will be a total of 27 Members on the 3rd level
  - o Each of the 9 from the 2nd level need 3 personally enrolled Members
- There will be 39 Members through level 3
  - o 3 on your 1st level
  - o 9 on your 2nd level
- o 27 on your 3rd level
   When this step is completed, SBA qualifies for:
  - o Guaranteed \$500 monthly earnings
  - o See below for details





# Surge365 \$500 Guarantee Program Details Cont.

### **Details of \$500 Monthly Income Guarantee**

There is no limit on the number of personally enrolled/sponsored Members that could be used to qualify for this promotion. However, only 3 can be used. As an example, an SBA has 10 personally sponsored people representing 10 separate legs. Any combination of 3 SBAs who have 3 Members on their 1st level (your 2nd level) and 9 Members on their 2nd level (your 3rd level) would qualify you for the \$500 Monthly Income Guarantee.

There are a total of 39 Active Members required to qualify for this promotion but once qualified you do not need to maintain these 39 Members to be eligible for the \$500 Income Guarantee. We do require that the Memberships from your entire downline grow by at least 1 Member as compared to the highest month-end Member count since you qualified for the \$500 Monthly Income Guarantee promotion. Below are several examples illustrating whether or not you would qualify for the \$500 Monthly Income Guarantee.

Month 1 - Qualifying month in which you meet the requirements listed in Step 3 above

- · Guaranteed earnings of \$500 this month
- Total team size (including all personally sponsored legs) is 82 and is your best month-end Member count

### Month 2 - 87 month-end Memberships

- Memberships grew by one or more members over previous best month of 82 YES
- Qualify for guaranteed earnings of \$500 YES

### Month 3 - 79 month-end Memberships

- Memberships grew by one or more members over previous best month of 87 NO
- Qualify for guaranteed earnings of \$500 NO

#### Month 4 - 85 month-end Memberships

- Memberships grew by one or more members over previous best month of 87 NO
- Qualify for guaranteed earnings of \$500 NO.
- Even though you grew from 79 to 85 members you DO NOT qualify for guaranteed earnings because you did not grow by one or more members over your best month-end of 87

#### Month 5 – 92 month-end Memberships

- Memberships grew by one or more members over previous best month of 87 YES
- Qualify for guaranteed earnings of \$500 YES

Below are 3 examples of how the guarantee is calculated. Earnings are based on the close of the weekly and monthly commission cycle, not the date the commission is paid. This is the same way commissions are displayed in the back office.

Description	Example 1	Example 2	Example 3
Weekly Overrides	\$175 \$410		\$90
Team Builder Bonus	\$0	\$0	\$1,000
Monthly Residual	\$110	\$126	\$78
Total Earnings	\$285	\$536	\$1,168
Guarantee Difference	\$215	\$0	\$0
Total Income	\$500	\$536	\$1,168